

Mock Interview Questions

Resume-Based/Traditional

Getting to Know You

- Tell me about yourself.
- How would your best friend describe you?
- Describe yourself in 3 adjectives.
- How do you handle stress?
- How do we know when you are having a bad day?
- Tell me something about yourself that isn't on your resume.

Industry/Organization Preparation

- Why are you interested in this position/opportunity/program?
- Why are you interested in this company?
- What can you tell us about our organization?
- What interests or impresses you about our organization?
- Do you have a geographic preference? Are you open to relocating?
- What skills and experience make you a good fit for this role?
- What contributions could you make to our organization?

Interests/Motivation

- What makes you tick or what motivates you?
- What are you interested in this field of work?
- Why did you choose your major?
- Where do you see yourself in 5 years?
- What are your short and long term career goals?

Your Experience

- Tell me about your leadership experience.
- Describe the job or the activity that has had the greatest impact on your career goals.
- What specific skills have you acquired or used in other experiences that relate to his position?
- What have you learned from ____ experience?
- What is your most significant accomplishment to date?
- What has become your biggest failure and how did you overcome this?

Work Situations

- In what kind of work environment do you best perform?
- How would you handle an irate client if the complaint were against the organization's policy?
- How do you motivate others?
- What qualities do you look for in a supervisor?
- How would you persuade others to see your point of views or ideas?
- What kind of tasks and responsibilities motivate you the most?

Behavioral

- Tell me about a time when you used your quantitative or analytical skills.
- Describe an experience in which you showed initiative.
- Describe an experience in which you showed creativity.
- Tell me about your most recent group or team effort.
- Tell me about an important goal you set in the past, and the steps you took to reach that goal.
- What would you do if someone asked you to do something unethical?
- How do you handle multi-tasking?
- Describe a situation in which you had to take a risk.
- Tell me about a time when you went the extra mile to get a project done.
- Describe a situation when you had to persuade or convince someone. How did you do it?
- Describe a time when you had a difficult decision to make and how you arrived at your decision.
- Tell me about a time when a project you worked on didn't work out the way it should have.
- Give me an example of when you failed at something and what you learned from that experience.
- Describe a group work situation where you and your partner were having trouble getting along. How did you resolve the conflict?
- Describe a situation during which you had to learn a large amount of material quickly. How did you handle it?
- Tell me about a time when you had a personality conflict or disagreement with a supervisor. How did you resolve it?
- Give me an example of how you would motivate a co-worker who was performing poorly on a team project.
- Tell me about an unpopular decision you made. How did you make the decision? If you could handle the same situation again, would you do anything differently?

Challenging

- Where do you think employment with this company will take you five years from now?
- What do you think of our organizational structure?
- How do you feel you work without direct supervision? Are you prepared right now to work without supervision?
- Would you prefer to work independently or as part of a team? Why?
- How much traveling would be ideal in a job?
- What is one of your weaknesses? Now, I know you had one prepared, so give me another one?
- Why should we hire you rather than one of the 200 other applicants?
- How much do you expect to earn?
- Describe a group work situation where you and your partner were having trouble getting along with each other. How did you resolve the problem?
- Describe a situation when you were faced with a deadline that you couldn't meet. How did you handle it?
- If you could be a fruit, what type of fruit would you be?
- If you could have any job in the world, what would it be?
- Give me an example of how you are a risk taker.
- Why are tennis balls fuzzy?
- What is the lowest salary you would consider?
- Could you make a commitment now?

Illegal

- Are you married?
- Are you planning on having children?
- How old are you?
- Are you a U.S. Citizen? (However, employers can ask "Are you legally authorized to work in the U.S.?)
- As a woman, how would you handle working in a male dominated environment?
- What religious holidays do you observe?

Questions to ask your Interviewer(s)

- What does it take to be highly successful in this organization?
- What do you consider the most important day-to-day responsibilities of the job?
- Tell me about the organization's culture.
- What training is involved?
- What are the most immediate projects that need to be addressed?
- What is the next step in the hiring process?